

Applying Gamification to Create Positive Competition in the Corporate Sector

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DESIGNATION: SCHEDULER (TEKAI HYDROELECTRIC PROJECT)

CHOOSEN TOPIC

Gamification in the Corporate World.



It's is about the use of game design elements into nongame context.







OBJECTIVES

- To understand the usage of gamification in corporate/organization over the World;
- To understand how such gamifications will impact to business results;
- What can we learn from gamification revolution and then applied it into TNB.





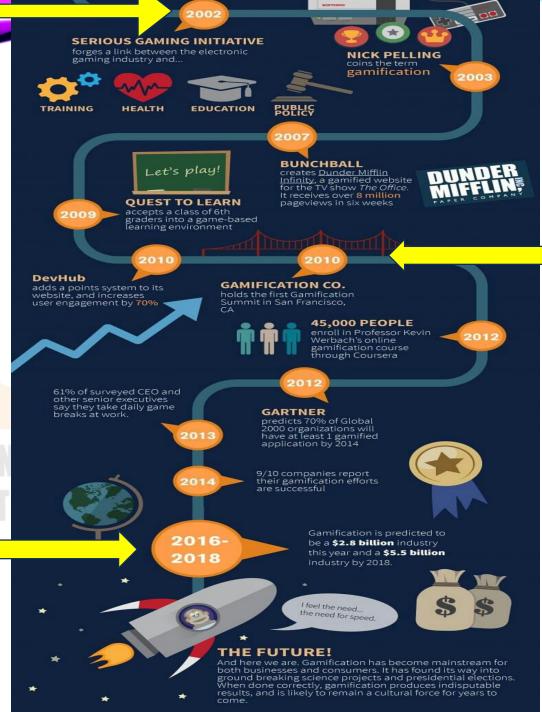




TIMELINE – REVOLUTION OF GAMIFICATION

By Dec 2017, gamification is making waves in the western countries.

However, it is still at early stages in Malaysia, even in east countries



Gain

in the

west

popularity

countries

• 15 EXAMPLES - CORPORATE & ORGANIZATION OVER THE WORLD THAT PARTICIPATED IN GAMIFICATION

WHAT CAN WE LEARN FROM THEM







- 1) Samsung
- 2) Nissan
- 3) U.S Army
- 4) Marriott
- 5) Kaplan
 University

- <u>6) Treehouse</u>
- 7) Microsoft
- 8) Volkswagen
- 9) Blue Wolf
- 10) Devhub

- <u>11) Keas</u>
- 12) Starbuck
- <u>13) Nike</u>
- 14) Papa John's
- 15) Moosejaw

Next...

SUMMARY

Benefits of using gamification in business:

- 1) Driving and boosting sales;
- 2) Improve engagement with the customers;
- 3) Maintaining customer loyalty;
- 4) Improve collaboration among employees;
- 5) Develop Strategies in recruiting;
- 6) Enhance education achievement;
- 7) Goal tracking and proof of achievement;







SUMMARY - CONTINUE

Benefits of using gamification in business:

- 8) Motivation to the employees;
- 9) Boosting employee's productivity;
- 10) Create positive competition among the employees/ vendors;
- 11) Brainstorming;
- 12) Project completion;
- 13) Cost reduction;
- 14) Improve employee's wellness.







CONCLUSION

- 1) It is strongly recommended for our company to well establish gamification in TNB;
- 2) 9/10 of companies using this approach were successful in getting better results in their business;
- 3) Gamification could be one of powerful medium to help our company in reaching our vision, to be top 10 utilities companies in the world by 2025.



THE END